

BLOCK SNAPSHOT ASSESSMENT SERVICES: DATA CENTRE

- Identify DC inefficiencies & cost savings
- Help consolidate, simplify & increase DC performance
- Free two-day assessment available (subject to terms)



“Our consultancy approach delivers real value; Block assessments allow customers to prioritise investment to maximum effect”

MARC CHANG
Technical Director,
Block Solutions

Introduction

The Data Centre (DC) assessment service is part of our hugely successful, consultancy-led BLOCKsnapshot portfolio.

Customers receive information on their DC infrastructure that is directly related to current business goals and priorities, allowing them to optimise time, effort and investment.

Over a sustained period these assessments have delivered huge value to customers.

Engagement Overview

The assessments are typically two-day engagements (one on-site and one producing the report), conducted by our most experienced DC architects. The assessments are light-touch with minimal impact on daily activities.

The benefits are clear:

- Identify inefficiencies, cost savings and complexity in your DC
- Identify opportunities to consolidate, simplify and increase performance
- Assess all technology components and how they fit into your overall IT strategy
- Ensure future infrastructure projects will provide a return on investment

The final report focuses on cost, business risk and service to the end-user, and will help you make informed decisions and answer questions such as: how can we improve utilisation and reduce costs in our data centre?

Our consultant will produce a list of prioritised issues with clearly identified business risks, and a series of recommendations that will drive efficiency improvements and cost savings.

Our Approach & Pedigree

We consult across all DC technologies including network, server, storage and virtualisation. We seek to understand where your current pressures and issues are, assess your current state using our proven, on-site process and produce a high quality report with recommendations. The report delivers real value in enabling you to address priority issues and/or support business cases.

Our approach differentiates from other partners in that we have genuine pedigree across the entire DC. In addition to integrated Cisco, VMware and NetApp solutions, we design customer solutions that include Dell, EMC, IBM, HP and Citrix technology. We are one of few partners that possess this skill and ability.

See www.block-solutions.net for more info.