



Job Summary

Title	Technical Project Manager
Location	London, London
Job Type	Permanent, Full Time
Years of experience	4+ years
Education Level	Bachelor's Degree
Career Level	Experienced (Non-Manager)
Salary	Up to GBP 50,000.00 per year 10% bonus scheme, pension

Technical Project Manager

Develop your career with a proven VMware, Net App, Cisco and Microsoft Partner.

Block Solutions is a dynamic technology solutions business that has achieved consistent annual growth year on year since 2005, servicing clients ranging from city-based finance houses to large public sector organisations. Our core expertise is in Data Centre, Collaboration and Network Systems.

We are currently seeking a Technical Project Manager with experience of leading the delivery of medium/large scale IT infrastructure solutions, coupled with a strong technical background in the Cisco networking arena. Responsibilities will span the entire project lifecycle, from bid through to delivery, with a focus on billable consulting work (approx 80-90% billable).

We are looking for a professional project manager with a solid technical background. The candidate should have hands-on experience of installing and configuring Cisco network devices in their background and at least 2 years' experience leading successful network and security infrastructure Projects ranging from £200k-£5m in value.

The ideal candidate will be able to communicate effectively with all project stakeholders, commercial and technical, and in particular be able to closely lead teams of technical engineers delivering solutions at client site.

The ideal candidate will combine PRINCE2 certification with a recognised Bachelor's Honours Degree in a numerical discipline. They must have demonstrable experience of managing budgets and people successfully, and of building, managing and improving client relationships during the project lifecycle.

The technical project manager is responsible for end-to-end customer project success.

Specific responsibilities include:

- Successfully balance financial, technical, customer satisfaction, operational and quality management priorities throughout the project lifecycle.
- Project Management input into bid documentation, RFIs, RFPs.
- Creates and executes project work plans and revises as appropriate to meet changing needs and requirements.
- Manages project budget.
- Sets and manages client expectations.
- Effectively applies Block's methodology and enforces project standards.
- Prepares for engagement reviews and quality assurance procedures.
- Minimizes our exposure and risk on project.
- Ensures project documents are complete, current, and stored appropriately.
- Tracks and reports team hours and expenses on a weekly basis.
- Determines appropriate revenue recognition, ensures timely and accurate invoicing, and monitors receivables for project.
- Identifies business development and incremental sales opportunities as they relate to a specific project
- Accurately forecasts revenue, profitability, margins, bill rates and utilization.
- Supports the development of team members by ensuring, when possible, that project tasks are in line with each colleagues' career interests.
- Approves team members' time and expense reports in a conscientious and timely manner.
- Reviews the project status reports of team members and addresses issues as appropriate.
- Leadership, project management and individual contributor roles during the design and delivery of solutions (role will vary depending on size and complexity of project)
- Responsibility alongside Technical Lead for key document outputs within the PRINCE2 framework

The successful candidate will have a demonstrable track record of career progression to date. Due to the requirement for constant oral and written communication with customers, **excellent spoken and written English language skills are essential**, and this should be demonstrable from your application. Examples of previous documentation in English will be requested during the selection process.

This is a great opportunity for a dynamic, enthusiastic individual to join a fast-growing Technology Solutions provider based in London, with excellent earnings potential.

Block is committed to equal opportunities and does not discriminate on grounds of age, gender, race, religion, disability or sexual orientation. We are ISO9000:2008 certified.

To apply for this position, please send a CV and covering note to careers@block-solutions.net. Please note that we can only guarantee a response to successfully shortlisted applicants.

No agencies please.